

NOVMEBER.2018 - NEWSLETTER



New Lenox Chamber of Commerce, 1 Veterans Parkway, Room 104 · P.O. Box 42 · New Lenox, IL 60451 www.newlenoxchamber.com emity@newlenoxchamber.com Phi: 815-485-4241 Office Hrs: M, T, Th - 9am-5pm



Friday, December 7, 2018 5:30 p.m. - 7:30 p.m.

The Atrium at Gatto's Restaurant 1938 E. Lincoln Highway New Lenox, IL 60451

\$25 Per Guest

RSVPs Requested by Friday, November 30, 2018.

Festive Night of Networking
Food & Beverages
50/50 Merry Money Raffle
2017 Award Announcements,
including:

Business of the Year Partner of the Year Citizen of the Year

2019 Membership Renewals

As a reminder, the Chamber operates on an annual billing schedule. All renewals are due January 1, 2019. Please be on the look out for your dues invoice in the coming weeks.

Sincerely,

The New Lenox Chamber of Commerce Strategic Finance Team



The NLCC will partner again with the New Lenox Township to provide local children with a toy-filled holiday. The Township Food Pantry is serving a growing population of local families who are in need this season. Many of these families have children who can benefit from your generosity. Donations will be accepted at the Jingle & Mingle event and at Chamber office through Thursday, December 6.

Welcome New Members!

The NLCC is thrilled to welcome our new members. We encourage you to visit these businesses and support your fellow Chamber Members! The full membership directory listing is available here!

ASI Construction, Inc.

Contact: John Turrisi

32 W Nebraska St, Unit 1B, Frankfort, IL 60423

Ph: (815) 333-2023 asiroofing.com

Chipotle Mexican Grill

Contact: Jared Lively

641 E Lincoln Hwy, New Lenox, IL 60451

chipotle.com

House Hunter Group with HomeSmart Realty Group

Contact: Roberta Dillenburg

18305 Distinctive Dr, Orland Park, IL 60467

Ph: (815) 212-1313

www.HouseHunterGroup.com

Mark J. Weidman P.C. - lincolnwayattorney.com

Contact: Mark Weidman

1938 E Lincoln Hwy, S-108, New Lenox, IL 60451

Ph: (708) 404-0164 lincolnwayattorney.com

McAlister's Deli

Contact: Victor Aggen

11215 W Lincoln Hwy, Mokena, IL 60448

Ph: (779) 324-5766 www.mcalistersdeli.com

TheFloor4U.com

Contact: Bill Baker

8002 189th St, Mokena, IL 60448

Ph: (855) 535-6678 thefloor4u.com

> Save the Date: 2019 Annual Dinner Thursday, January 24, 2019 VFW Post 9545

Upcoming Events:

The best way to maximize your membership is to get involved! Register for these and all other upcoming NLCC Featured Events online!

Wednesday, November 28

Multi-Chamber Business After Hours

Host: Ginamarie Skin Center

Time: 4:30 PM – 6:30 PM

9850 W 190th St, Unit B1, Mokena, IL 60448

Thursday, November 29

Ribbon Cutting

Host: New Lenox Horizon Senior Living

Community
Time: 11:00 AM

1101 S Cedar Rd, New Lenox, IL 60451

Friday, November 30

Ribbon Cutting

Host: Whitemore ACE Hardware

Time: 5:00 PM

358 W Maple St, New Lenox, IL 60451

Friday, December 7

NLCC Annual Jingle & Mingle Holiday Party

The Atrium at Gatto's Restaurant & Bar 1938 E Lincoln Hwy, New Lenox, IL 60451 Tickets: \$25/Person – RSVP Online

Thursday, December 13

Business After Hours

Host: Hickory Creek Brewing Company

Time: 5:00 PM - 7:00 PM

1005 W Laraway Rd, Unit 260, New Lenox, IL 60451

We NEED Your Business Cards!

Our business card wall is running low. We want to have your info accessible to our walk-ins, but we need your cards! Please drop off a fresh stack (25-50) to the Chamber office anytime! You can even pop them in our secure drop box. Let us help get the word out about YOU and your business!

BUSINESS belove HOURS with HOURS

NOW BOOKING: 2019 Networking Events

Business After Hours / Business Before Hours is our premier networking events, allowing members to meet, exchange ideas, make important long-lasting bonds in a comfortable setting, while giving the hosting business an opportunity to showcase their workplace and gain valuable exposure.

Give people the chance to get to know you so they will want to do business with you. Contact the Chamber office to schedule and plan your 2019 networking event today.

Available Dates:

- Thursday, April 18, 2019
- Thursday, May 16, 2019
- Thursday, June 20, 2019
- Thursday, July 18, 2019
- Thursday, August 22, 2019

Business After Hours: 5:00 - 7:00 PM Business Before Hours: 7:30 - 9:00 AM

Chamber Office: 815.485.4241

Email: emily@newlenoxchamber.com

Did you know your membership could be saving you money??

Many members off Member-to-Member Discounts. These are deals EXCLUSIVE to you, your employees, and your business.

Log in to the member portal via the website, www.newlenoxchamber.com, and click the link in the "Shortcuts" side bar.

Don't have you log-in or password? Contact Emily at the Chamber office today!

(815) 485-4241 / emily@newlenoxchamber.com

EVENT NETWORKING

The end of the year is filled with events the opportunity for networking. Social networking events are a great way to start new relationships that you can build on throughout the coming year. We've complied our FAVORITE event networking tips to help you make solid connections this holiday season!

- ✓ When you arrive at a networking event, avoid gravitating to people you know. You should initially thank the host and then immediately find someone new to introduce yourself to. This will help keep you in the right frame of mind as to why you came.
- ✓ Stop selling and start listening! When you meet someone for the first time, use it as an opportunity to get to know them. Don't try to sell them anything. Rather, begin to establish a relationship.
- ✓ When receiving a business card from someone, take a moment to write yourself a note on it such as where you met. If you do this while you're still talking to the person, it will help convey your sense of personal connection.
- ✓ During the course of a conversation at a networking event, use the other person's first name two or three times. People always like to hear their own name and it will help you to remember it when the discussion is over.
- ✓ The best business networking tip: rather than telling a new contact all about yourself, spend your time asking them questions. It's amazing how much you'll learn!
- ✓ The best location for networking is by a high-traffic area such as a main door, the bar, or near the food.
- As a way of demonstrating your networking skills, introduce each new person you meet to at least one other person.
- ✓ Initiate conversation with someone who is standing by themselves. They'll be happy to have someone to talk to them and, as a result, will many times open up with valuable information.

Tips courtesy of The Balance - Small Business: <u>www.thebalancesmb.com</u>.



Save the Date for the 2019
Halloween Fest!
Saturday, October 26, 2019

2019 ANNUAL HALLOWEEN FEST WAS BOO-RIFIC!

The Chamber was thrilled to welcome thousands of residents for the 51st Annual Halloween Fest on Saturday, October 27. Children had the opportunity to trunk-or-treat at 30+ cars, participate in the annual costume contest, decorate pumpkins, hunt for eggs, enjoy the coloring contest art gallery, and the musical delights of the District 122 Junior High Bands.

For more pictures from the event, visit www.facebook.com/newlenoxchamber.

Thank you to all of our event sponsors for making this year's event truly SPOOK-tacular!

American Family Insurance - Maria Hohman Agency, Anointed Hands
Physical Therapy, Associated Orthodontists, Atrium Family Dental,
Berkot's Super Foods, Booth Orthodontics, Cheap Keys LLC, Chicago
Dough Company, Chili's Grill & Bar, First Bank of New Lenox, Golightly
Photography, Hickory Creek Family Dentistry, Homes for Heroes /
RealtyOne & Associates / Calibur Home Loans, House Hunter Group with
HomeSmart Realty Group, JBD White Horse Inn, Jung's TKD, Kurtz
Memorial Chapel, La Petite Academy, LangeZeller Windows & Siding,
Law Office of Theresa A. Berkey, Lenny's Food N Fuel, LincolnWay
Community Bank, M & M Custom Flooring, Inc., New Lenox Auto Parts /
NAPA, New Lenox Police Department, New Lenox Public Library, Norwex,
Numark Credit Union, Old Plank Trail Community Bank, O'Neill &
Gaspardo, LLC, Pediatric Dentistry Consultants, Providence Catholic
Children's Academy, Rosati's Pizza, Silver Cross Hospital, TCBY, True
MedSpa, V.I.P. Automotive Inc., Village of New Lenox, VitaLife

